

### 1. Term of Appointment

The term of this appointment shall be for 6 Months unless terminated earlier by either party. Either party may terminate this Agreement without prejudice, by delivering to the other party 15 days prior written notice at their respective principal places of business.

The Agreement shall, thereafter, if required, be extended on the terms and conditions to be mutually agreed between the Parties in writing

### 2. Channel Partner Services

CP shall represent CRC Exclusively for the following purposes:

- Brief/ Explain potential customers about the projects- Marketed by Capdeal Realty and close the bookings. The CP is responsible for getting the cheque/DD for registration & Installments of said flat.
- Use Company logo, pamphlets, creatives, posters, canopy, standees, etc. to conduct promotional activities about Capdeal Realty, Bhubaneswar and its registration process.
- Pre-pay for registration forms in case of outdoor activities. The CP shall arrange and conduct the site visits.
- Use company personnel in case of help needed with the presentation about Capdeal Realty, Bhubaneswar.

The CP shall intimate the company beforehand of any potential customers - with proper identity details like, name and contact number, (via Email/whatsapp) to avoid any discrepancy or duplicity of the customer.

- Any further commitments (Not covered by CRC ) made by the CP to the customer without prior permission of the company will not be entertained.

### 3. The Fees (W.E.F 03.07.2023)

Engagement Mode	Fee Terms	Payment Milestone
Brokerage	<ul style="list-style-type: none"><li>➤ 2% Commission on total sale value for residential projects.</li><li>➤ 50% of the finalized rent/sale value in case of rental/resale properties.</li></ul>	<ul style="list-style-type: none"><li>● 50% Commission released after 20% payment completion from the customer.(TSV)</li><li>● 30% on completion of 50% payment from the customer(total sale value).</li><li>● 20% on completion of 70% payment from the customer.</li><li>● 100% payment after getting full payment from the owner.</li></ul>

#### Note:

- Basic Cost = Rate per Sq. Ft. X Saleable Area
- Agreement Value = Total Sales Value (Excluding Govt. Taxes & Maintenance + PLC / other development charges if any).
- Fee as per the above shall be inclusive of GST or any other tax levied by the government (other than taxes on income) and shall accrue after deduction of TDS.
- In Case of Cancellation of Flats the brokerage/commission amount will be deducted from the customers or broker's commission amount.
- The payment will be made after 45 days from the date of payment received from the customer to the client/builder/developer of the project.

### 4. Governing Law

All disputes, claims and questions whatsoever which shall rise either during the continuance of this agreement or afterwards between the Parties shall be governed by the laws of India and subject to exclusive jurisdiction of Courts in Bhubaneswar, Odisha.